# Do Migrant Remittances Lead to Inequality?<sup>1</sup>

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May 2010

<sup>1</sup> This research was supported by grants from the National Science Foundation, Clark Fund, Milton Fund and a seed grant from the Population Center at Harvard University. **Remittances** to developing countries...

...amount to 240 billion US\$ annually

...have potential to disrupt the distribution of income and create a new system of social stratification

### Question

How do remittances affect the **wealth inequality** among households in origin communities?

Who migrates?

Who, among migrants, remits?

Prior work asked these questions **separately**, this study connects them.

Migration and remittance decisions are connected.

Similar factors determine both outcomes, it is necessary to specify an **integrated model**.

Compared to an isolated model of remittances, the integrated model leads to significantly **different conclusions** about the distributional impact of remittances in Mexico.

Motives for Migration

Increasing earnings (Neoclassical microeconomics)

Diversifying risks to earnings (New economics of labor migration)

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Increasing earnings (Neoclassical microeconomics)

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Motives for Remittances

Increasing household's welfare (Altruism)

Future expectations from household (Contractual)

#### **Theoretical Framework - Expectations**

	Neoclassical Economics	New Economics of Labor Migration
Migrants are	Low wealth	Medium/High wealth
Remittances are	Altruistic	Contractual
Inequality is likely to	Decline	Increase

Remittances are observed for migrants, a non-random subset of the population, leading to **selection bias**.

<u>Threat to external validity:</u> Wrong conclusions about the distributional impact of remittances in the **overall population** 

<u>Threat to internal validity:</u> Potentially wrong conclusions about the determinants of remittances even **among migrants**  Mexico-U.S. migration

the largest migration stream in the world started with the Bracero program (1942-1964) continued with chain migration and increasing undocumented migrant streams (1965-present) Mexico-U.S. migration

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Mexican Migration Project Data

Random sample of ~200 households in 119 communities (1982-2008)

Migration histories of **household heads** 

Remittance information on the **last trip** 

N ~ 16,000 individuals, 3000 migrants

#### **Migration and Inequality in Mexico**



## An Integrated Model of Migration and Remittances

 $\mathcal{Y}_{i1}$  is the amount remitted by individual *i* 

$$y_{1i} = x_{1i}\beta_1 + \varepsilon_{1i}$$

 $y_{2i}$  is the binary migration decision of individual *i*, related to a latent variable  $y_{2i}^*$ 

$$y_{2i}^{*} = x_{2i}\beta_{2} + \varepsilon_{2i}$$
$$y_{2i} = \begin{cases} 1 & \text{if } y_{2i}^{*} > 0\\ 0 & \text{if } y_{2i}^{*} \le 0 \end{cases}$$

We observe remittances,  $y_{i1}$ , only if a person migrates  $y_{2i} = 1$ .

We can estimate these models separately only if the error terms are uncorrelated, that is,  $corr(\varepsilon_{1i}, \varepsilon_{2i}) = \rho = 0$ .

To estimate  $\rho$ , instead of assuming it is zero a priori, we can use **Heckman's two-step selection model**.

#### **Geographic Variation as an Instrument for Selection**



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#### **Does Distance Matter?**



**Note:** Prediction equation does not contain distance indicators and is fit to a sub-sample of far villages to the border (>750km).

#### **Does Distance Matter?**

Migrati	ion to	the	U.S.
ingiaci			0.5.

(1)	(2)
-0.003 ** (0.0004)	-0.005 ** (0.0005)
0.015 ** (0.001)	0.011 ** (0.001)
	0.015 ** (0.002)
366,309 0.181	366,309 0.185
	(1) -0.003 ** (0.0004) 0.015 ** (0.001) 366,309 0.181

\*\*p<0.01, \*p<.05. Standard errors are in parentheses.

#### **Does Distance Matter?**

	Migration to the U.S.		Wages in the U.S.		Migration in Mexico					
	(1)		(2)		(3)	(4)	(5)		(6)	
Live far from the border(>750km)	-0.003 (0.0004)	**	-0.005 (0.0005)	**	0.085 (0.049)	0.071 (0.063)	-0.0001 (0.001)		-0.0004 (0.001)	
Proportion ever migrated	0.015 (0.001)	**	0.011 (0.001)	**	0.090 (0.116)	0.056 (0.150)	0.008 (0.001)	**	0.007 (0.001)	**
Live far from the border * Proportion ever migrated			0.015 (0.002)	**		0.074 (0.209)			0.004 (0.003)	
N Pseudo - R <sup>2</sup>	366,309 0.181		366,309 0.185		3,059 0.198	3,059 0.198	366,309 0.048		366,309 0.048	

\*\*p<0.01, \*p<.05. Standard errors are in parentheses.

## Wealth, Migration & Remittances

Variable	Migration (1)
Household wealth	
Logarithm of value of household land in 2000 US\$	0.0011 *** (0.0003)
Logarithm of number of rooms in household properties	0.0007 ** (0.0003)
ρ	
Ν	366,309
R <sup>2</sup>	0.18

\*\*\*p<0.001, \*\*p<0.01, \*p<0.05. Standard errors are given in parentheses.

#### Why Do the Wealthy Migrate?

Variable	First Migration	Repeat Migration	
	(1)	(2)	
Household wealth			
Logarithm of value of	0.0001	0.0011 **	
household land in 2000 US\$	(0.0001)	(0.0004)	
Logarithm of number of rooms	-0.0001 **	0.0013 **	
in household properties	(0.0001)	(0.0004)	
Ν	364,388	365,129	
Pseudo-R <sup>2</sup>	0.11	0.25	

\*\*\*p<0.001,\*\*p<0.01, \*p<0.05 (two-tailed tests).

## Wealth, Migration & Remittances

	Migration	Remittances				
Variable	(1)	(2)	(3) Selection			
			bias corrected			
Household wealth						
Logarithm of value of household land in 2000 US\$	0.0011 *** (0.0003)	0.05 (0.03)	0.07 * (0.03)			
Logarithm of number of rooms in household properties	0.0007 ** (0.0003)	0.13 ** (0.04)	0.13 *** (0.04)			
ρ			0.17			
			(0.05)			
Ν	366,309	3,101	366,309			
R <sup>2</sup>	0.18	0.11				

\*\*\*p<0.001, \*\*p<0.01, \*p<0.05. Standard errors are given in parentheses.

Migrants originate from poor households.

Motive ~ Income Maximization

Remittances ~ Altruistic

Through repeated trips and cumulative remittances, migrants accumulate wealth.

Motive ~ Risk Diversification

Remittances ~ Contractual

## **Theoretical Connections**

	Neoclassical Economics	New Economics of Labor Migration
Migrants are	Low wealth	Medium/High wealth
Remittances are	Altruistic	Contractual
Inequality is likely to	Decline	Increase
	1	1
	First-time migrants	Repeat migrants

The link between household wealth and migrationremittance behavior varies over the different stages of an individual's migration careers.

We need to study migration-remittance behavior from a life-course perspective.







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Migration and remittance flows create a divide between households with and without migrants.

Inequality is higher in communities with higher migration prevalence.

The Kuznetsian prediction of first increasing, then declining, inequality with increasing migration does not hold in the Mexican case. The study considered the implications of remittance flows for inequality trends in sending communities.

The study proposed a theoretical framework and integrated statistical model for migration and remittances.

Empirical results suggested increasing income disparities due to migration-remittance flows in Mexico, matching the observed patterns.

The study provided an individual-level mechanism that may account for macro-level trends in income inequality.